Decision Making 1.1 -Essence of   
Decision Making  
  
INTRODUCTION  
What is Decision Making?  
  
CONCEPTS  
Definition of Decision Making  
  
CONCEPTS  
The Effective Decision  
  
CONCEPTS  
Sequential Steps  
  
CONCEPTS  
 Classifying the problem. Is it generic? Is it exceptional and   
unique? Or is it the first manifestation of a new genus for which   
a rule has yet to be developed?  
  
CONCEPTS  
Defining the problem. What are we dealing with?  
  
CONCEPTS  
Specifying the answer to the problem. What are the “boundary conditions”?  
  
CONCEPTS  
Deciding what is “right,” rather than what is acceptable, in order to   
meet the boundary conditions.. What will fully satisfy the   
specifications before attention is given to the compromises, adaptations,   
and concessions needed to make the decision acceptable?  
  
CONCEPTS  
Building into the decision the action to carry it out. What does the   
action commitment have to be? Who has to know about it?  
  
CONCEPTS  
Testing the validity and effectiveness of the decision against the actual   
course of events. How is the decision being carried out? Are the assumptions   
on which it is based appropriate or obsolete?  
  
CONCEPTS  
The Classification  
  
CONCEPTS  
The Definition  
  
CONCEPTS  
The Specifications  
  
CONCEPTS  
The Decision  
  
CONCEPTS  
The Action  
  
THANK YOU  
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